

Part-Time Interior Designer/Consultant

Kitchen Tune-Up is seeking in-home specialty remodeling professional for the role of **Part-Time Interior Designer/Consultant**. We offer unique custom products and services that are in strong demand.

A new team member can expect to run 2-4 appointments (initial estimate) per week. Your consultative efforts are solidly backed by a local business with an excellent reputation, and a national franchise system in business for over three decades. If you are willing to make a commitment to learn our products and processes, are friendly and personable; you will be a success. Our work is consistent year around, no worry about seasonality.

This is a 100% commission role. Upside potential is unlimited.

Job Duties:

- Conduct the Kitchen Tune-Up sales process (training is provided).
- Conduct scheduled "in-home" consultations, making presentations to homeowners.
- Confident to ask for the order, persistent in sales follow up, strong desire to succeed.
- Ability to take measurements and draw neat diagrams.
- Assembles a quote and related information to present to the customer with the goal of creating a sale.
- Revises quotes or drawings as customers' wants and needs are assessed.
- Collaborates and communicates with franchise owner to ensure a complete cabinet order
- Initiates any job change orders.
- Meets the installer at the job prior to installation to inspect and cover necessary details.
- Continues customer contact during the project and monitors all related activities.
- Cooperatively market your skills as an industry professional.
- Computer and smartphone proficient.
- Has flexible work schedule to satisfy demand.

Job Requirements:

- Highly motivated, dependable, with strong work ethic
- Optimistic, enthusiastic, and friendly attitude
- Excellent written and verbal communication skills
- Professional demeanor suitable to working in our client's homes
- Speak clearly using appropriate language and vocabulary
- Strong negotiating skills
- Participate in home/trade shows
- Able to work days, some evenings and some weekend appointments
- Must have reliable transportation

Why Work for Kitchen Tune-Up

- Rapid growth in the Fargo/Moorhead/West Fargo/Detroit Lakes market.
- We are a high-quality company with an excellent reputation. You will be selling custom projects in some of the nicest areas of our community.
- Sales training and all sales tools provided.
- Ongoing training and coaching provided.
- Kitchens are the heart of the home! Join Kitchen Tune-Up as we make our clients remodeling dreams a reality.

To Apply, please send Cover Letter and Resume to Roger Koenig – Local Owner, rkoenig@kitchentuneup.com