

Cambria is looking to add a market representative in the Fargo market!

Cambria is searching for a motivated sales and relationship driven individual in Fargo, North Dakota to help grow our business!

The candidate will provide a superior standard of service to Residential prospects and clients while marketing the Cambria brand to dealers, designers, builders, architects and developers.

Successful candidates must reside in the Fargo area, be able to work out of their home, and call on customers throughout their assigned territory.

Requirements:

- Experience in the architectural and design industry is a plus
- Must be able to travel and hold a valid Driver's License
- Strong business knowledge and financial acumen
- Proven track record of being customer-focused with a professional demeanor
- Ability to build strong professional relationships and a proven track records of sales
- Excellent communication and presentation skills
- Superior organizational and follow-up skills
- Self-motivated with the ability to work independently
- Ability to work extended and varying hours as needed, including evenings and weekends

Minimum Requirements:

Education: 2-year college degree, 4-year degree preferred or commensurate experience

Experience: Minimum of 4 years of experience in business to business sales, marketing or interior design

Systems: Google Suites, Microsoft Office Suites, Salesforce preferred, Concur

Travel Requirements: Travel to customers, tradeshow, associations and trips to Minnesota for training.

Physical Requirements: Must be able to lift up to 50 pounds to deliver samples and tradeshow materials.

To see full job posting and/or to apply: <https://www.cambriausa.com/careers/#/>